



# GLOBUS

Globus RARD & RAVS Methodologies and Examples

2010

# Globus methodologies

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- **Rapid Assessment & Roadmap Development (RARD) provides:**
  - Clarity on the business drivers for the project
  - Clarity on the way forward for the project
  - Dependencies and decisions required
  - Internal and External resource requirements
  - Schedule and costs
  
- **Rapid Assessment & Vendor Selection (RAVS) provides:**
  - Long list to short list rankings and reasons
  - Short list comparable steps and ratings
  - Business vs. Technical “balanced” decision
  - Weighted (Client importance) results
  - Clear, transparent and defensible decision process and audit trail
  - Raised confidence and lower risks in Winner decision



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**Example of RARD Process  
- Method, Results, Recommendations**

# RARD Example Deliverables

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## Workshops and interviews

- We conduct facilitated sessions with to assess VNPT's business and technical environment and review your plans.
- We outline relevant best practices and strategies from around the world
- We discuss and assist in the formulation of proposed new methods and processes to provide additional benefits for VNPT
- Where relevant we use standards based methods like ITIL process mapping and systems, PMI/C, etc as part of a realistic operational plan
- This will allow the release of higher quality and stable products
- Session(s) held as an interactive workshop that includes multiple participants
- Focus is on changing the RFP/Bid document and strategy documents (if required) to deliver largest benefit to VNPT with least additional impact

## Example deliverables

- Executive presentation and written report
- A final written report is prepared that presents current status and opportunities presented by the recommended change. It recommends the next steps to take to action the recommendations.
- A detailed roadmap will be developed, including change recommendations, and organisational recommendations (if any).
- At the end of the process, we summarize our finding and recommendations through an Executive presentation and make suggestions to change the RFP/Bid document

# 1. Review & Objectives

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## Mutual agreement on

- Objectives
- Coverage areas
- Approach
- Project plan

## Pre-trip preparation

- Background material from Company
- Interview preparation and workshop preparation
- Background research on best practices

## Supports requirement:

- REVIEW SUPPORT
- Report on “as is” situation concerning the current situation for client

## 1. Review & Objectives



## 2. Interview & Workshops

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### Fact Gathering

- Kickoff meeting with project manager / responsible person
- Short introduction
- Presentation to people to be interviewed
- Workshop to generate understanding
- Individual method training and workshops

### Supports requirement:

- REVIEW SUPPORT
- Report on “as is” situation concerning the current situation

## 2. Interview & Workshops





# 3. Preparation & Customizing

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## Preparation & Customizing of

- Assessment
- Analysis
- Research
- Customizing Best Practices
- Recommendations

## Supports requirement:

- REVIEW SUPPORT
- Report on “as is” situation concerning the current situation

## 3. Preparation & Customizing



## 4. Presentation & Workshop

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### Presentation

- Present findings
- Present best practices

### Workshop(s)

- Present recommendations and roadmap
- Providing available facts for decisions process
  - Comparisons to Best Practice
  - Analysis of existing situation, SWOT
  - Clear PRACTICAL recommendations
- Discuss proposed concept
- Decide on way forward
- Meet key players to discuss details

### Supports requirement:

- REVIEW SUPPORT
- Report on “as is” situation concerning the current situation and give recommendations for change

## 4. Presentation & Workshop





# 5. Summary & Roadmap

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## Assessment Management Summary

- Summary of findings and discussions of Presentation and Workshop
- Concept / Proposal of way forward to support roadmap
- Potential different scenarios / options

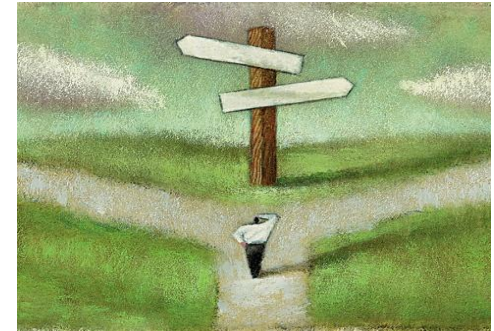
## Roadmap

- Way forward / benefits outline
- Dependencies
- Decisions required
- Changes needed to RFP or Bid document

## Supports VNPT's requirement:

- REVIEW SUPPORT
- Report on “as is” and “to be” situations
- Action plan
- Recommendations for change

## 5. Summary & Roadmap



# Globus Contacts

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## **Dr. Kenn Walters**

CEO & Executive Advisor

Globus Consulting (Gespania SL)

El Oasis

Cl. Campanilles 1

03730 Javea (Alicante)

Spain.

Mob: +34 607 906677, Office: +34 96 579 6364

[kenn.walters@globusconsult.com](mailto:kenn.walters@globusconsult.com)



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Thank-You